Sequoyah NV

Footprints

An overview of our references

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Testimonials

“Since 2001, when our cooperation started, we have always found Sequoyah a reliable, solid and very competent business partner in several jointly conducted and successfully completed projects.”

Stanislaw Krzyzaniak, Deputy Director of Research & Development
ILIM - Institute of Logistics and Warehousing

“Sequoyah was an ideal partner and service provider for Wallenius Wilhelmsen Logistics in our analysis and practical application of IT in our logistics service for John Deere from Germany to Australia. The combination of technical and organizational competence tied in with lots of enthusiasm and drive made it possible to accomplish outstanding results!”

Olav Espeland, Project Manager
Wallenius Wilhelmsen Logistics

“Our cooperation with Sequoyah has always been beneficial, not in the least because of the excelling contributions of Sequoyah but also because the outcome of our joint efforts has always resulted in something that outperformed our individual know-how. We were always able to subscribe to the ideas of Sequoyah and they made optimal use of our contribution to create valuable new instruments for the shipping industry.”

Mr. Miel Vermorgen, Manager Logistics and Sales
Port of Zeebrugge

Logistics

Smart-CM
SMART Container Chain Management; 7th Framework Programme Collaborative Project - Large-scale integrating project; Grant agreement no. 218547 – Provide a neutral and easy-to-use solution for the interaction between public administrations (primarily customs) and the market players involved in container transport chain management.
Responsible for technical coordination
European Commission DG Research

VeLP / Vlaams e-Logistics Platform
In October 2008 the breakthrough project VeLP+ was started, the Flemish e-Logistics Platform for intercontinental container monitoring. After two years of intensive work the Proof of Concept was successfully completed. The test results show that the use of the VeLP+ platform provides considerable benefits to the logistics industry in the areas of security, visibility and time savings.
Consultancy
Flemish Institute of Logistics (VIL)

FreightWise
Management Framework for Intelligent Intermodal Transport; 6th Framework Program Integrated Project 020188 (domain Sustainable surface transport) – Design of a framework architecture for intermodal management systems; development of ICT tools for managing intermodal door-to-door transport operations; coordination of the Central demonstrator aimed at providing a portal for intermodal transport management on a corridor between the Benelux and the Baltic.
European Commission DG TREN (Transport & Energy)

FreightWise
Management Framework for Intelligent Intermodal Transport; 6th Framework Program Integrated Project 020188 (domain Sustainable surface transport) – Design of a framework architecture for intermodal management systems; development of ICT tools for managing intermodal door-to-door

transport operations; coordination of the Central demonstrator aimed at providing a portal for intermodal transport management on a corridor between the Benelux and the Baltic.
European Commission DG TREN (Transport & Energy)

InterBaltic
Intermodality and Interoperability in the Baltic Sea area; Interreg IIIB Baltic Sea Region Program – Planning a network of interoperable intermodal corridors; coordination of WP 3 "Intermodal toolbox development and deployment" aimed at establishing an ICT toolbox that focuses on how intermodal networks and chains - cutting through individual regions and hubs - can be positioned in a context of cargo flows and transportation networks & services.
European Commission DG REGIO, Polish Institute of Logistics and Warehousing (ILIM)

MultiTr@ns
Multimodal transport – Development of a platform based on non-invasive technologies for communication, routing & planning, and monitoring in multimodal transport (using software agents and sensory networks); focus on information integration towards freight forwarders and integrators planning and executing intermodal transport.
IBBT

Remarcc II
Network of Regional Maritime Competence Centers, a Regional Maritime Strategy for Promoting Intermodal Transport, ICT and Network Opportunities within the North Sea Region; Interreg IIIB North Sea Region Program – Development of a platform of e-logistics information services for intermodal transport and supply chain optimization.
European Commission DG REGIO, NV Zeekanaal en Watergebonden Grondbeheer Vlaanderen & NV Maatschappij van de Brugse Zeevaartinrichtingen (MBZ)

PLCS
Implementation of the Polish Logistics Community System.
Flemish Community & ILIM Institute of Logistics and Warehousing (Poland)

Integration
Integration of Sea Land Technologies for an Efficient Intermodal Door-to-Door Transport; 5th Framework Program RTD and Demonstration Project GRD2-2001-50052 (thematic programme Competitive and Sustainable Growth) - Simulation of door-to-door multimodal transport chains.
European Commission DG TREN (Transport & Energy)

D2D
Demonstration of an integrated management and communication system for door-to-door intermodal freight transport operations; 5th Framework Program RTD and Demonstration Project GRD2-2000-30146 (thematic programme Competitive and Sustainable Growth) - Business process analysis and re-engineering, requirements specification, system design, smart technologies, demonstration in VW transport chain.
European Commission DG TREN (Transport & Energy)

Portis
Feasibility study for the Koper Port and Trade Information System, with emphasis on a concept for a transport chain management system for automotive transport - Project management, training on port management and port telematics, analysis, basic & detailed design.
Flemish Community & Port Authority of Koper (Slovenia)

Intrartip
Development of an intermodal electronic commerce platform for transport services and multi-modal transport chains; 4th Framework Program RTD Project IN-97-SC2120 - Requirements analysis, state-of-the-art analysis, design of a semantic framework (data model) for intermodal transport, design of service architecture, demonstration.
European Commission DG VII (Transport)

Maritime

StratMoS
MoS (Motorways of the Sea) Strategic Demonstration Project; Interreg IVB North Sea Region Programme – Promote and facilitate shift of cargo from road to seabased intermodal transport, and improve accessibility within the North Sea Region by supporting the implementation of Motorway of the Sea (MoS) and related transport networks in an integrated logistical chain.
Coordination of Demonstration Project DP4:
Secured Trade Lanes in the North Continent – Russia Corridor
European Commission DG REGIO

Moses
Motorways of the Sea European Style; 6th Framework Program Integrated Project 038585 (domain Sustainable surface transport) – WP leader of information flow and ICT activities focused on developing the Seamless Information Motorway Concept and improved operational accessibility of MoS services; coordination of the Atlantic/Baltic MoS Marketing case aimed at marketing MoS services to SME's.
European Commission DG TREN (Transport & Energy)

NMC2
Northern Maritime Corridor; Interreg IIIB North Sea Region Program – Development of an implementation plan for the Motorway of the Northern Seas; coordination of WP D "Technological development and ICT tools".
European Commission DG REGIO, Gemeentelijk Havenbedrijf Antwerpen

MarNIS
Maritime navigation and information services; 6th Framework Program Integrated Project 506408 (domain Sustainable surface transport) – Requirements analysis and specification of the port planning tool in WP1.3 "Information services in ports" within Cluster 1 "Maritime information management".
European Commission DG TREN (Transport & Energy)

ERNO
European Recreational Navigation Observatory; Feasibility study.
European Commission DG REGIO, Flemish Community

MTCP
Maritime transport co-ordination platform; 6th Framework Program Co-ordination Action 506328 (domain Sustainable surface transport) – Leader of experts group marine transport market, operations & logistics; expert reviews, forecasting & recommendations. EU coastguard coordination: Feasibility study on long range ship monitoring & data transfer. Study on port data exchange systems.
European Commission DG TREN (Transport & Energy)

Realise
Regional action for logistical integration of shipping across Europe; 5th Framework Program Thematic Network GTC2-2000-33032 (thematic programme Competitive and Sustainable Growth) – Statistics development, development of a European Research Area.
European Commission DG TREN (Transport & Energy) & Flemish Community

BPCS
Bulgarian Port Community System, Capacity Development – Project management; implementation of the trial component of the Bourgas Port Community procedures/system with a focus on the container terminal; transfer of expertise; full-scale implementation plan.
Flemish Community, Port of Bourgas

Constantza
Extension of the Constantza Portal with communication channels for port actors – Project management, specification & design of database and portal extensions, optimization of and transfer of expertise on business processes.
Flemish Community, APC Maritime Ports Administration Constantza S.A.

RIS Hungary
Design study for a nautical and logistic river information system for the Hungarian inland ports of Mohacs and Baja.
Flemish Community, Hungarian Ministry of Transport and Water Management (Shipping Department), Institute for Transport Sciences (KTI), Mohacs Varos Polgarmesteretol (Port of Mohacs) & Baja Public Port

Teleports Bulgaria
Design study for the Port of Bourgas Community System – Project management, analysis, basic & detailed design, demonstration.
Flemish Community & Port of Bourgas (Bulgaria)

Teleports II
Design study for the overall Port Gdynia Community System – Project management, analysis, basic & detailed design, specification of XML Schema's, demonstration.
Flemish Community & Port Authority of Gdynia (Poland)

Teleports
Development of a port authority database system for nautical planning including exchange of EDI messages for announcement of vessels, berth management and notification of dangerous goods - Project management, training on port management and port telematics, analysis, basic & detailed design, demonstration. See also Teleports II and Teleports Bulgaria.
Flemish Community & Port Authorities of Gdansk & Gdynia (Poland)

Public

VET
Development of a distance learning network for vocational training: Project management, analysis, basic & detailed design, demonstration.
National Center for Technical and Vocational Education and Training Development (Romania) & Flemish Community (Belgium)

Municipium
Development of a master plan for e-government in Poland.
Flemish Community & Municipium S.A. (Poland)

Hungarian customs
Preparing the Hungarian customs towards the consequences of the entry of Hungary into the European Union - Project management, course development, transfer of expertise.
Flemish Community, Hungarian Customs and Finance Guard

FITA
An operational audit of Export Flanders and the Flemish Investment Office in Northern America with as aim converging both agencies into the FIT structure; analysis of the outputs and service delivery process, advice on the application of a monitoring and measurement tool (Balanced Score Card) to assess future performance.
Flemish Government, Minister of Economics

Pienternet
Development and introduction of a telematics network and a managing organization for distance learning.
Regional Development Fund Antwerp

PVECC
Feasibility study for a regional virtual educational communications centre.
Regional Development Fund Antwerp

ERNIS
Development of a distributed regional information system for the Euroregion Neisse-Nisa-Nysa.
Province of Limburg (Belgium)

Boemerang
Development and marketing of a service for the identification and recovery of stolen vehicles based on passive transponders.
Dutch Automobile Association & Uniguard Identification Systems

Telecom

Broadband4Homes
A service aggregator for Value Added Services to the Home Network User, Telecommuter, SOHO and SMB - Developing the complete business case and model; Selecting the different required infrastructure and tooling; Complete Business development within the US and upcoming international markets; Proof of concept & Field Trials; Launch of the division; Sales and Marketing; Training of Dealers; New Business Development.
A subsidiary of Sequoyah International Restructuring Inc.

EXM1
Programmable Point-to-Point RF unit making the usages of different line cards in current multiplexers obsolete. Conducted market analysis and identified and approached several integrators and OEM's towards production under royalties.
Escape Communications Inc.

Avide
Quality of Service for media streams using existing 802.11 radios: Market analysis and financial analysis during the start-up phase. In addition we support Avide with National and International New Business Development and Partnership formation.
Avide Wireless

Widebeam
A Belgian company conducting a market research program for launching a wireless product using the HiperLAN2/IEEE802.11a standard.
MTEC WIRELESS

Residential gateway
Market introduction of a broadband residential gateway product ('Pylix') in the United States: Marketing management, distribution channel development.
MetaVector Technologies N.V.

Firestorm
Marketing study for the introduction of an innovative GSM technology on the European market.
T.R.W.

Service management
Implementation of an ITIL based methodology for managing IT services delivered towards internal and external customers, including service level agreements - Awareness creation, service management workshops.
Gemeentekrediet van Belgie (Community Credit Bank of Belgium) / Dexia

ATM
Study towards the outsourcing of the internal telecommunications network: Evaluation of RPF's (request for proposals) and proposals for the upgrading of the internal LAN network towards ATM.
Gemeentekrediet van Belgie (Community Credit Bank of Belgium) / Dexia

Publilink
Study towards the outsourcing of a wide area network: Cost analysis, technical and commercial evaluation, market comparison, advice on outsourcing management.
Gemeentekrediet van Belgie (Community Credit Bank of Belgium) / Dexia

Education plan
Development of a strategic education program aimed at improved participation of local clients in the maintenance and management of delivered installations.
Siemens Atea

Cross-cultural training
Development and realization of an information package with cultural and project specific data, and training of project team members on cultural adaptation.
Siemens Atea

Ten-Telecom
Auditing of project proposals in the framework of Ten-Telecom Transeuropean networks.
European Commission DG XIII

Chad
Verification of existing business plan and financial calculations needed for investment purposes of a telecommunications earthstation in Chad.
Afrilink - Telecel

Zantel
Development of a business plan for a PSTN telecommunications network, financial sourcing, identification of consortium partners, negotiations.
Zanzibar Telecommunications (Zantel)

OECD
Development and execution of a marketing plan towards the OECD.
Siemens Atea

Passive air-conditioning
Market search for passive air-conditioning technology (adiabatic systems) used for Telecom cooling within containers for African market deployment.
Siemens Atea

Smartbox
Marketing and product management for a mobile distribution system for compact discs.
Smartline

Industry

Daimler Chrysler
Technical Consultancy project towards the automation and optimization of Invoice Verification processes of Mercedes Benz USA based on Amadee's EENEX® platform.
Daimler Chrysler

EENEX
Business plan, feasibility study, and business development for the Business Process Integration Platform for the product line EENEX®.
Amadee AG

Trading floor
Development of a computer-based training package on financial derivatives for the trading floor of the back-office of a bank based on the platform Lotus LearningSpace, Macromedia Authorware, and Macromedia Flash.
Gemeentekrediet van Belgie (Community Credit Bank of Belgium) / Dexia

E-Ten
European Tendering Exchange Network - Analysis, demonstration.
European Commission DG-IS (Information Society), Ten-Telecom

CAD Digitization
Scanning of 50.000 electrical and process control drawings in various formats; development of integrated AutoCad drawings for each floor of each building in the Benelux plants (civil) and for a number of paper machines (mechanical) - Project management, quality control system design and implementation, co-ordination of outsourcing.
Sappi (South-African Pulp and Paper Industry, formerly known as KNP Leykam)

Columbus
Re-engineering the project management and workflow of the industrial automation division.
Siemens & KNP Leykam

Parthenon
Development and introduction of a product data model and a workflow model for the execution of automation projects in the division electric power supply and waste disposal, and development of an accompanying project information system.
Siemens

Plants maintenance
Optimization and introduction of an information system for the maintenance of industrial plants.
Siemens & Electricity Production Company of South Netherlands

DBESA
Development of an information system for project information concerning the realization of the power plant Amer-9.
Siemens

Talk2us

In case you have questions or suggestions, please do not hesitate to contact us in one of the following ways:

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